

The Proxios Pulse

PROXIOS

Proxios Cloud Room



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Breaking News: Proxios Achieves Cisco's Cloud and Managed Services Program (CMSP) Master certification

Proxios has achieved the Cisco® Master Service Provider designation with the introduction of Cisco Powered™ Infrastructure as a Service and Cisco Powered Desktop as a Service. This certification by Cisco's Cloud and Managed Services Program (CMSP) recognizes Proxios as having achieved an elite level of expertise to sell and deliver cloud and/or managed services. To be able to offer these services as Cisco Powered Services, Proxios completed a rigorous third-party audit of its services. This audit verifies that services are delivered with enterprise-class reliability, security and support.

The Master Service Provider designation also recognizes Proxios' investment and commitment to providing cloud and managed services at Cisco's highest standards. The shared goal is to help businesses and organizations realize faster time to value.

"Proxios is very pleased to have earned this recognition as it reflects our corporate commitment to providing enterprise-class IT solutions to the many small and mid-size organizations that need, but can't necessarily afford, this level of performance," said Steve Fey, Proxios' President.

Award Finalist: Proxios is a Finalist for an IES Sales Excellence Award in Sales Management

Proxios announced it has been selected as a finalist for the 6th Annual Institute for Excellence in Sales (IES) Awards in the Sales Management award category. The award winners will be announced at the IES Award breakfast gala on June 3 at the Marriott Fairview Park in Falls Church, VA.

“We’re absolutely thrilled to be a finalist. The IES is one of the best business development organizations that we’ve seen, and with their guidance, we’ve reached new heights. The credit goes to Fred, Hector, and the rest of the team for putting together such a great program enabling us to operate at this level of performance,” said Michael Euripides, Vice President.

“Congratulations to Proxios for reaching finalist status for an IES Sales Award, which recognizes sales operational excellence,” said Fred Diamond, Founder and Executive Director of the IES. “It’s incredible to see the level of accomplishment that these companies exhibit as they create and deliver innovative customer-centric approaches to grow their businesses, meet customer needs, and bring valuable solutions to the market.”

Application Tip: Device Security Risk and What You Can Do About It

If you are like most users in the digital era, you likely hear horror stories of people who have had their whole PC corrupted, or their personal information compromised by malware. Targets are often not large businesses like you would expect, but small and medium sized companies as well as consumers. Malicious software is only becoming more invasive, and harder to detect. Before you react to a suspicious email on your computer or mobile device, take a minute to consider what could really be going on.

According to the experts, this fear is reasonable, as guileless malware developers have only gotten increasingly clever about disguising threats. Trends indicate that phishing, denial of service, and code injection are on the rise. [Read more](#)

IT as a Service... this is what we mean by it.

Since the beginning of our firm over 15 years ago, Proxios has emphasized the benefits of outsourcing your IT infrastructure, as well as the importance of providing our clients with high touch service as an integral part of ensuring a positive computing experience. We take the customer service element of our

ITaaS offering seriously, and strive to go above and beyond for each of our clients. What does this all entail on our end? [Read more](#)

Employee Spotlight: Meet our Newest Network Team Member

We've added a new face to our Network team, and he's got serious skills. We thought you'd like to meet him.

Dexter McCrea joined our Network team in April as a Network Engineer.

Dexter has years of experience working in the educational technology space where he amassed a wealth of knowledge in all areas of technology. [Read more](#)